

For immediate release: August 20, 2020



## Aerodyne Group headed to Canada through partnership with The Sky Guys

*The new joint venture will see Malaysia's Aerodyne Group offer its AI-based drone solutions portfolio to enterprise customers in Canada*



*Aerodyne Group's US-based regional HQ, Aerodyne Measure, is joining forces with The Sky Guys, Canada's top drone operator*

**Kuala Lumpur, August 20, 2020** – [Aerodyne Group](#)'s US-based regional headquarters, [Aerodyne Measure](#), has entered into a joint venture agreement with [The Sky Guys](#), Canada's top drone operator for inspections, surveying, and mapping. With this agreement, the DT3 (Drone Tech, Data Tech and Digital Transformation) company, Aerodyne Group, will extend its portfolio of AI-driven enterprise drone solutions to potential customers in Canada.

Having served more than 600 clients across a wide range of sectors, The Sky Guys is ranked among the top 20 drone operators globally by Drone Industry Insights, a leading source for independent drone market intelligence. Specializing in automating complex, recurring operations that are required for compliance and growth, the UAV company employs more than 300 drone pilots in its network across Canada and the United States.

The experience and expertise of The Sky Guys will add tremendous value to both Aerodyne Group and Aerodyne Measure as it solidifies its position as the leading provider of premium, turnkey aerial inspection solutions in North America.

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Aerodyne combines smart drones and powerful AI data analytics to provide an end-to-end cloud-based asset management solution – vertikalti – to businesses across industries, including energy, utilities, renewables, oil and gas, solar, and infrastructure.

“We are pleased to welcome The Sky Guys into the Aerodyne Measure family,” says **Harjeet Johal, CEO, Aerodyne Measure**. “This partnership gives us a strong foothold to accelerate our expansion into the Canadian market and create additional value for forward-looking enterprises. We are excited to provide our clients with a cross-spectrum portfolio that combines the very best of Aerodyne Measure and The Sky Guys.”

**Founder and Group CEO, Aerodyne Group, Kamarul A Muhamed**, says, “Opportunities come to us on a global scale and we have been witnessing a strong demand from Canada as well. The country is already ahead of the game when it comes to developing applications for drones for commercial purposes. We see a huge potential for our inventive and disruptive UAV inspections in the mining, oil and gas, and renewable energy sectors in Canada.”

**Tom Hanson, COO, The Sky Guys**, adds, “Since we are constantly looking for innovative solutions for our clients, we are pleased to have formed this strategic alliance with a like-minded partner, Aerodyne. The solutions Aerodyne offers have been proven to deliver significant performance improvement and cost optimization. By sharing and leveraging our expertise, we can offer turnkey aerial intelligence solutions to even more market verticals.”

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### **About Aerodyne Group**

[Aerodyne Group](#) is a DT<sup>3</sup> (Drone Tech, Data Tech, and Digital Transformation) solutions provider of drone-based enterprise solutions, and a pioneer in the use of artificial intelligence as an enabling technology for large-scale data operations, analytics, and process optimization. [Aerodyne Measure](#) is a part of the Aerodyne Group.

Aerodyne employs over 400 drone professionals to operate on an unprecedented level in the UAS services sector, having managed more than 300,000 infrastructure assets with 110,000 flight operations and surveyed over 100,000 km of power infrastructure across 25 countries globally.

Aerodyne is ranked third in the world by Drone Industry Insights (DII) in its ‘2019 Top 10 Drone Service Providers’; was named Frost & Sullivan’s ‘Asia Pacific UAV Services Company of 2019’; and a recipient of the Institute of Engineering and Technology (IET) Malaysia’s ‘Industry Excellence Gold Award 2019’.

For more information, visit <https://www.measure.com/aerodyne>

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## **About The Sky Guys**

[The Sky Guys](#) are global leaders in drone-enabled solutions and technology, leveraging drones to capture, analyze, and report on data for business insight in big industry. With a heavy emphasis on automating complex, recurring operations that are required for compliance and growth, The Sky Guys offers leading-edge inspection, surveying and progress tracking solutions to clients across a wide range of sectors.

The Sky Guys also develops proprietary drone technology and advanced data analytics for industry and military. Our latest platform, the DX-3, is a fixed-wing UAS capable of flying for over 24 hours and covering an operation range of over 1500kms, carrying multiple payload sensors from high-res cameras, optical zoom camcorders, to IR and LiDAR. This platform was designed to service niche industries such as oil and gas pipeline monitoring, power and utility corridor mapping, mining, defense, security and emergency response efforts.

Since being founded in March 2015 in Oakville, Canada, The Sky Guys has grown to a client base to over 600 distinct entities across a wide range of sectors and is now ranked in the Top 20 Drone Operators Globally (Drone Industry Insights) and the #1 drone operator in Canada for inspections, surveying and mapping. The Sky Guys deploys its services globally through a robust network of pilots and corporate partnership in cloud data management.

For more information, visit [www.theskyguys.ca](http://www.theskyguys.ca)

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